

Asja Group | A success story for a renewable future

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Business Developer











INTEGRATED RENEWABLE PLAYER



We produce clean energy

Since 1995 Asja has been a leader in power generation from renewable sources and in the reduction of greenhouse gas emissions that cause climate change.

Asja operates in the energy efficiency sector developing and marketing the TOTEM, a high-efficiency microcogeneration unit.

Where we are

Italy: Turin headquarters, Palermo

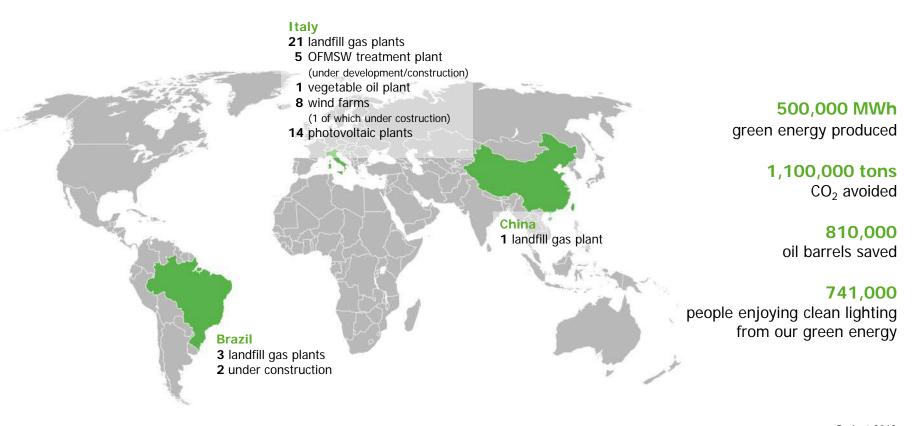
Brazil: Belo Horizonte

China: Shenyang





THE ASJA'S 53 OPERATION PLANTS 164.3 MW_e installed power



Budget 2018





Italy

8 wind farms (1 of which under costruction)

80.1 MW installed power



ASJA RENEWABLE ENERGY PLANTS

Italy

14 photovoltaic plants

11.6 MW installed power







WIND FARMS



We generate energy from wind

Thanks to its long-standing experience in the sector of renewable sources, Asja designs, builds and operates wind farms of any size, extremely efficient and reliable.





WIND FARMS



Asja in-house staff has all the skills that are needed to develop a windfarm project through its various stages:

- Site-scouting
- Feasibility studies
- Wind measure management
- Wind assessment
- Layout optimisation
- Project design
- Environmental impact analysis
- Handling of the permit issuance

- Management of the relations with institutions
- Wind Farm construction
- Wind Farm management
- Due Diligence to evaluate wind farm acquisitions
- Energy sale
- Green Certificates trading

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WIND FARMS80.1 MW installed power





Wind farm | Matera (Italy)

Wind farm | Fumosa (Tp, Italy)





PHOTOVOLTAIC SYSTEMS



We develop excellency

Asja designs, builds and manages performing, reliable photovoltaic installations.

Its many years' experience in the field of renewables makes it the partner of choice for all businesses and organizations intending to set up a PV plant in Italy.





PHOTOVOLTAIC SYSTEMS



PV plant | Rabbici Sferro Trapani | SICILY - ITALY | December 2010

With its team of engineers Asja directly handles all stages that eventually lead to plant commissioning: site scouting, design, permit issuance procedures, relations with stakeholders and negotiation of agreements, plant construction, granting of feed-in tariffs, selling of energy, plant maintenance.





PHOTOVOLTAIC PLANTS11.6 MW installed power





PV plant | San Giorgio (To - Italy)

Roof mounted PV system | Rivoli (To – Italy)

PV plant | Fiera Levante (Ba - Italy)













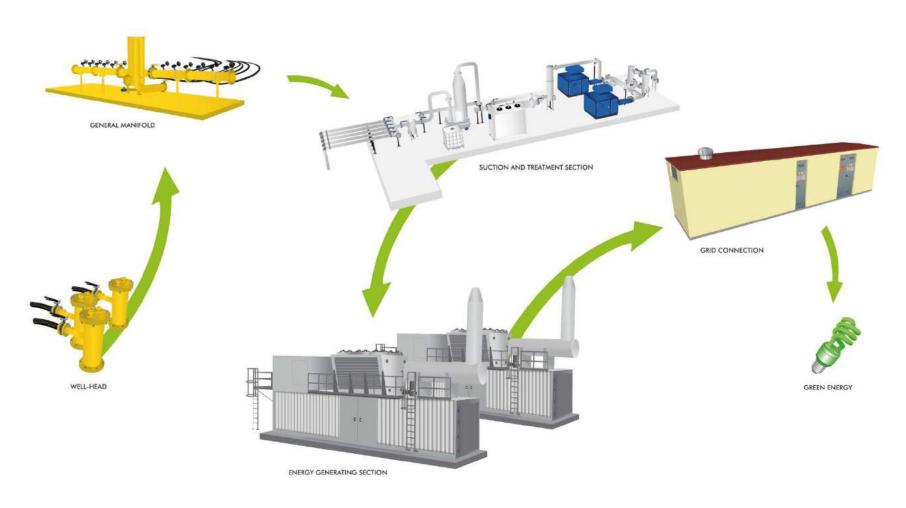
From waste to resource

We generate energy from waste

Asja develops, builds and manages waste-toenergy plants that recover biogas produced by the anaerobic digestion of the organic fraction of municipal solid waste (OFMSW) stored at the landfill.













The capture of biogas generated from landfills avoids the release into the air of its most harmful component: methane (CH_4) . This gas poisons the atmosphere 21 times as much as carbon dioxide (CO_2) .

To produce energy from biogas instead of fossil fuels - the quantity being the same - makes it possible to achieve an appreciable reduction in the quantity of ${\rm CO_2}$ produced.





LANDFILL GAS PLANTS80.1 MW installed power



Landfill gas plant | Monte Scarpino (Ge - Italy)



Landfill gas plant | Shenyang (China)



Landfill gas plant | Belo Horizonte (Minas Gerais - Brazil)

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OFMSW ANAEROBIC DIGESTION PLANTS BIOMETHANE AND ELECTRICAL ENERGY



A new frontier in biogas-to-energy systems

Asja designs, builds and operates plants to produce **biomethane** and **electrical energy** from the organic fraction of municipal solid waste and waste and byproducts from the agroindustrial sector.





OFMSW ANAEROBIC DIGESTION PLANTS



* Plant for the production of biomethane (Piedmont) detail of the render of the project

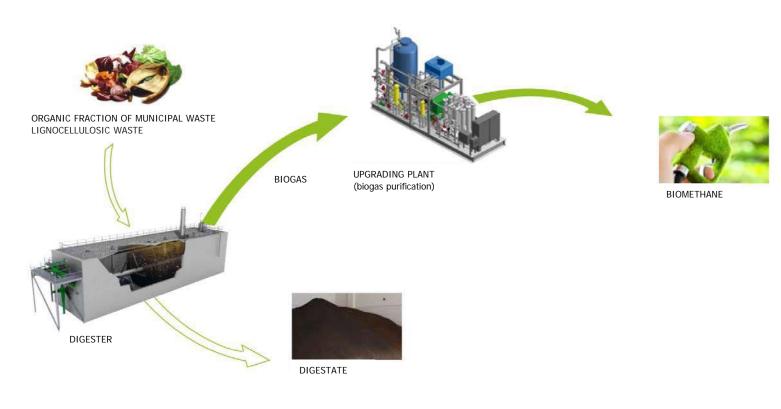
A new frontier for Asja

With its expertise gained in more than 20 years of activity and with more than 60 biogas plants designed, built and operated, Asja is diversifying its development by focusing on organic waste recovery plants through the anaerobic digestion and composting process. These plants utilize organic waste such as OFMSW (Organic Fraction of Municipal Solid Waste), scrap and pruning of public greenery and waste/by-products derived from agricultural and agro-industrial chains to produce biomethane and compost.





OFMSW ANAEROBIC DIGESTION PLANTS PROCESS FLOW DIAGRAM



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OFMSW ANAEROBIC DIGESTION PLANTS KNOW HOW

Business development process follows tree different pipelines

GREENFIELD

Industrial or agricultural areas
(even disused to be redeveloped /
reconverted) on which to design,
authorize, build and operate a new
plant

BROWNFIELD

Acquisition of plants:

- Under authorization process or authorized ready to built
- operating composting plants with the anaerobic section yet to be authorized
- integrated (AD + C) in operation

PUBLIC TENDER

- Public tender participation
- Project Financing proposal





OFMSW ANAEROBIC DIGESTION PLANTS OUR PLANTS IN NUMBERS

ANZIO (RM) - LAZIO

SLIDE 1/3

FOLIGNO (PG) - UMBRIA

Authorized waste treatment capacity

OFMSW: 40.000 ton/y

Green wastes: 13.500 ton/y

Hourly production of biomethane

457 Sm³/h

Annual production of compost

15.353 ton/y

Processes

Anaerobic digestion | composting | biogas

upgrading

Authorized waste treatment capacity

OFMSW: 36.000 ton/y

Green wastes: 14.000 ton/y

Hourly production of biomethane

399 Sm³/h

Annual production of compost

6.000 ton/y

Processes

Anaerobic digestion | composting | biogas

upgrading





LEGNANO (MI) - LOMBARDY

Authorized waste treatment capacity

OFMSW: 40.000 ton/y

Green wastes: 12.400 ton/y

Hourly production of biomethane

457 Sm³/h

Annual production of compost

15.600 ton/y

Processes

Anaerobic digestion | composting | biogas

upgrading

Authorized waste treatment capacity

OFMSW and agro-industrial by-products:

40.000 ton/y

Hourly production of biomethane

465 Sm³/h

Annual production of compost

6.400 ton/y

Processes

Anaerobic digestion | biogas upgrading





OFMSW ANAEROBIC DIGESTION PLANTS OUR PLANTS IN NUMBERS SLIDE 3/3

TUSCANIA (VT) - LAZIO

Authorized waste treatment capacity

OFMSW: 40.000 ton/y

Green wastes: 10.000 ton/y

Gross annual electricity production

6.500 MWh/y

Annual production of compost

15.600 ton/y

Processes

Anaerobic digestion | composting | electrical energy production







OFMSW ANAEROBIC DIGESTION PLANTS



10.531 families

that we can satisfy with our biomethane



2.221 cars

that we can refuel every day with our biomethane



12.710

tones of oil saved







OFMSW ANAEROBIC DIGESTION PLANTS ENVIRONMENTAL AIMS

Long-range vehicular traffic

The installation of the plant within the area of competence:

- supplies locally the means of transports through a biomethane refuelling station
- decreases pollution with local and global benefit

CO₂ reduction

Direct emissions: 20% less than gasoline and 5% less than diesel

NOx reduction

Lower particulate emissions and NOx emission levels





OFMSW ANAEROBIC DIGESTION PLANTS





Biomethane production plant from OFMSW (Foligno, Pg - Italy)

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ASJA ASSET MANAGEMENT



O&M + biogas and PV plants management

Asja offers a full service for biogas and PV plants management, assisting customers with its long experience and competence.





CERTIFICATIONS





All our plants are certified

ISO 9001 / Quality: company process optimization to ensure an ever-increasing fulfilment of client requirements.

BS OHSAS 18001 / Health and Safety: ongoing improvement in the protection of workers health and safety in the performance of their job activities.

ISO 14001 / Environment: commitment based on awareness and respect for the environment, with a view to prevent and reduce pollution and to constantly improve.

Reconta Ernst & Young: financial statements audit.

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MICROCOGENERATION



22 to 50 kW heat / 10 to 25 kW power - 128x79.5x192 cm

We invest in energy efficiency

Asja manufactures and markets high-efficient heating, cooling and distributed power generation systems:

- TOTEM microcogenerators that produce heat and power while respecting the environment
- TOTEM Full-Thermal systems, an integration of TOTEM with a heat pump to produce just heating or heating and cooling.

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ASJA -CO₂



We curb CO₂ emissions

Asja avoids the emission of about 1,100,000 tons of CO_2 every year.

Carbon credits generated by Asja plants are RINA* and Gold Standard** certificated.









- $\ensuremath{^{\star}}$ for renewable energy plants built and operated in Italy
- ** for renewable energy plants build and operated in Brazil and China

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ASJA RESEARCH & DEVELOPMENT































We invest in the future

Asja believes that research is fundamental for its work, hence its main activities in the field:

- AsjaLab: lab-based research into anaerobic digestion of waste and by-products;
- Biomethane: biogas upgrading technology studies, development and application;
- Micro-cogeneration: development of energy-efficiency projects.

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PARTNERSHIP







Elettricità Futura: the main association of the Italian power sector, representing the companies that produce electricity both from renewable and fossil sources.

RES4MED: platform for public-private dialogue in light of the renewable energy potential and growing energy demand of Southern-Mediterranean countries.

Res4Africa: association that promotes the deployment of large-scale and decentralized renewable energy solutions in Sub-Saharan African markets.





MAcA - A come Ambiente Museum of Turin

CORPORATE SOCIAL RESPONSIBILITY

We are active partners in Museo A Come Ambiente, an interactive museum aiming at environmental awareness education and dissemination.

We support modern art through Sandretto Re Rebaudengo Foundation.

Every year we award the best documentary among the ones competing in the Cinemambiente Film Festival in Turin (Italy).

We take part to the World Environment Day with initiatives aiming to improve environmental awareness.

We support the Poligrow Foundation in the implementation of social and environmental projects in disadvantaged areas of Colombia.

green energy by asja